

#### Strong Buy The consensus rating is unchanged from 1 Buy month ago. Buy Hold 12 Strong Strong Buy Hold Sell Sell Buy Sell 0 Strong Sell 1

### **QUANTITATIVE SCORES**

Fair Value - Uncertain The Margin of Safety is the difference between a company's Fair Value and the Current price. See more on page 8.

Value Score

69

Value Score: Our value score looks at EV/EBITDA, P/E, P/S, P/TB (Price/Tangible Book) and EPS Predictability. P/S and P/TB are compared within a sector. Other metrics are compared across all stocks

Score 52

Quality

Quality Score: Our quality score compares profitability and balance sheet metrics to find high quality companies using ROIC, Net Margin, Gross Margin, Interest Coverage, and Debt / Equity metrics.

Growth Score

38

**Growth Score:** Our growth score looks at the 5 year history and the forward estimates for EBITDA, Sales, and EPS growth, ranking the best companies across all stocks.

Sentiment Score

85

**Sentiment Score:** Our sentiment score finds stocks in favor by analyzing Short Interest, returns in key periods over the last year, Price vs. 52-wk High, Days Since 52-wk High and MACD signals.

### **BUSINESS SUMMARY**

Citigroup is a global financial-services company doing business in more than 100 countries and jurisdictions. Citigroup's operations are organized into two primary segments: the institutional clients group and the personal banking and wealth-management group. The bank's primary services include cross-border banking needs for multinational corporates, investment banking and trading, and credit card services in the United States.

Employees 240,000

Homepage www.citigroup.com

Headquarters New York, NY

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# **VALUATION SUMMARY**

	С	Industry	S&P 500
Value Score	69	78	72
Price / Earnings	7.5	6.4	25.7
Price / Sales	1.2	2.0	2.6
Price / Free Cash Flow	-	3.8	25.6
Price / Book	0.5	0.7	4.5
Price / Tangible Book	0.6	3.8	500+
EV / EBITDA	-	-	21.6
EPS Predict. Pctl.	75	80	68
Piotroski F Score	3	6	5
5-Year P/E Range	4.5	5	-
5-Year P/B Range	0.4	1	1.0
5-Year P/S Range	1.0	)	2.6



# **GROWTH SUMMARY**

	С	Industry	S&P 500
Growth Score	38	68	74
Sales Growth			
Sales Growth Next Year	-0.4%	0.5%	8.9%
Sales 1-Year Chg (%)	5.4%	9.8%	11.6%
Sales 3-Year Avg (%)	0.5%	2.6%	13.0%
Sales 5-Year Avg (%)	1.3%	2.9%	12.4%
<b>EPS Growth</b>			
Next Yr. Growth Est.	-7.0%	-3.3%	14.0%
EPS 1-Year Chg (%)	-15.4%	8.3%	8.1%
EPS 3-Year Avg (%)	7.2%	28.0%	22.0%
EPS 5-Year Avg (%)	-	16.4%	11.8%



# PEERS ANALYSIS SUMMARY

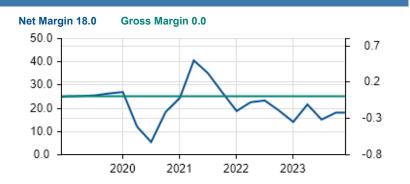
Ticker	Company	Cap (\$M USD	P/E	Div. Yield	1M Return	1Y Return	Margin of Safety	Value Score	Growth Score	Quality Score
BAC	Bank of America	\$245,009	8.7	3.1%	18.2%	-12.7%	-	97	45	55
WFC	Wells Fargo	\$163,496	9.8	3.1%	14.7%	-0.9%	-	97	44	52
HDB	HDFC Bank	\$142,361	19.0	1.2%	7.4%	-11.8%	-	52	66	59
UBS	UBS Gr	\$92,919	3.0	1.9%	19.4%	59.2%	-	98	66	51
С	Citigroup	\$90,392	7.5	4.4%	20.8%	3.4%	-	69	38	52
IBN	ICICI Bank	\$81,028	17.0	0.8%	3.1%	-0.2%	-	76	72	61
SMFG	Sumitomo Mitsui F	\$66,408	12.2	3.5%	0.6%	48.9%	-	61	44	46
USB	U.S. Bancorp	\$61,315	11.8	4.9%	23.6%	-8.3%	-	97	46	52
ITUB	Itau Unibanco Hol	\$58,232	9.7	2.9%	18.5%	35.5%	-	98	66	57
BBVA	BBVA	\$54,578	7.0	4.9%	16.1%	67.5%	-	66	62	58
ING	ING Groep	\$47,907	8.0	5.7%	11.2%	25.0%	-	62	41	37
EWBC	East West Bancorp	\$9,253	7.4	2.9%	21.7%	-2.0%	-	96	50	62

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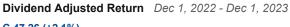
# PROFITABILITY SUMMARY

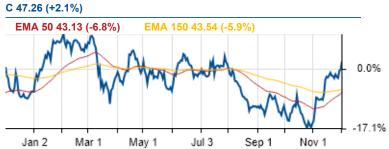
	С	Industry	S&P 500
Quality Score	52	59	77
Gross Margin	0.0%	0.0%	29.6%
Operating Margin	31.1%	21.9%	14.2%
Net Margin	17.4%	31.7%	10.4%
Return on Assets	0.6%	0.9%	9.2%
Return on Equity	5.9%	11.5%	32.6%
ROIC	15.2%	14.7%	20.8%



# RETURNS SUMMARY

	С	Industry	S&P 500
Sentiment Score	85	58	74
5-Day Return	4.4%	1.4%	0.8%
1-Month Return	20.8%	8.5%	8.4%
YTD Return	9.2%	10.8%	21.0%
1-Year Return	3.4%	9.6%	14.5%
3-Year Return	-4.5%	26.2%	31.2%
5-Year Return	-12.5%	21.3%	81.0%
Beta 1-Year	1.11	0.63	0.99



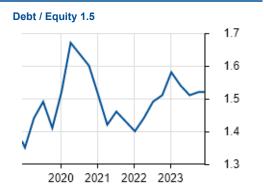


# DIVIDEND

	С	Industry
Dividend Yield	4.4%	5.3%
Payout Ratio	32.4%	34.5%
TTM Yield	4.4%	-
Dividend Per Share	\$2.08	\$1.81
Div. 1Y Chg (%)	3.9%	4.9%
Div. 3Y Avg (%)	1.3%	4.9%
Div. 5Y Avg (%)	3.3%	4.9%
Cons. Growth Years	0	10+
Div. Coverage Ratio	3.1	2.9

# **DEBT & EQUITY**

Price	\$47.23
Net Cash Per Share	-\$35.08
Equity Per Share	\$99.28
Debt / Equity	1.5
Solvency Ratio	7%
Short % of Float	1.7%



# **ANALYST REVISIONS**

Current Quarter	EPS	Next Quarter El	PS
# Up Last 30 days	0.00	# Up Last 30 days	1.00
# Down Last 30 days	0.00	# Down Last 30 days	0.00
Mean Estimate	1.41	Mean Estimate	1.04
% Change (30 Days)	-9.03%	% Change (30 Days)	-9.57%

# MEAN ESTIMATE TREND

	Cur Qtr	Next Qtr	Cur Year	Next Year
Latest	\$1.04	\$1.41	\$5.70	\$5.30
30 Days Ago	\$1.15	\$1.55	\$6.26	\$5.83
90 Days Ago	\$1.13	\$1.63	\$5.92	\$5.98
% Change (90 Days)	-8.0%	-13.5%	-3.7%	-11.4%

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### **EARNINGS SURPRISES**

Earnings surprise is the difference between a company's announced earnings and the average analyst estimated value. Surprises typically causes the stock price to jump and are often followed by more of the same surprise type.

### Surprise Summary (Last 12 Quarters)

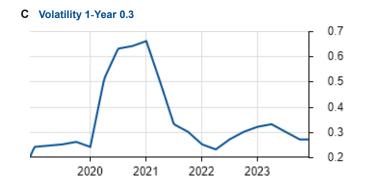
Surprise Type	Amount	Percent
Positive Quarters (> 2%)	11	91.7%
Negative Quarters (< 2%)	0	-
In-Line Quarters (within 2%)	1	8.3%

### Surprise Detail (Last 6 Quarters)

Surprise Type	Announce Date	Period End Date	Actual EPS	Est. EPS	Surprise (%)
Positive	10/13/23	09/30/23	\$1.48	\$1.10	34.5%
Positive	07/14/23	06/30/23	\$1.33	\$1.30	2.3%
Positive	04/14/23	03/31/23	\$2.19	\$1.67	31.1%
In-Line	01/13/23	12/31/22	\$1.16	\$1.14	1.8%
Positive	10/14/22	09/30/22	\$1.63	\$1.42	14.8%
Positive	07/15/22	-	\$2.19	\$1.68	30.4%

### **RISK**

	С	Industry	S&P 500
Best Monthly Return (5Y)	30.5%	15.7%	17.9%
Worst Monthly Return (5Y)	-37.7%	-17.3%	-16.4%
Beta 1-Year	1.11	0.63	0.99
Volatility 1-Year	0.25	0.13	0.13
Volatility 1Y Pctl.	25	-	-
Max Drawdown 1-Year	-27.0%	-22.3%	-10.3%
Max Drawdown 3-Year	-52.1%	-37.4%	-25.4%
Max Drawdown 5-Year	-56.8%	-46.5%	-33.9%



# **SEASONALITY**

### Seasonal Performance vs the S&P 500

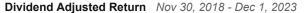


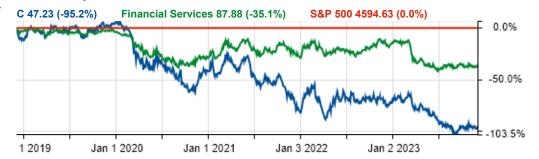
## 5-YEAR RELATIVE PERFORMANCE VS S&P 500

Relative to the S&P 500 baseline, C has underperformed the S&P 500 by -95.2% in the past 5 Years.

C has underperformed its sector by -60.1% in the past 5 Years.

The Financial Services sector has underperformed the market by -35.1% in the past 5 Years.





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Overall Rating vs. Peers

31

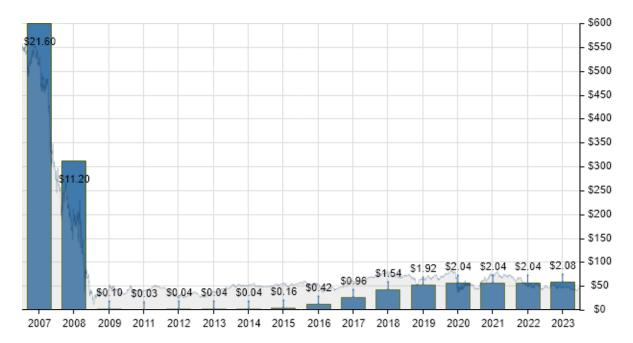
Ratings scores are relative to industry groups. They compare key metrics to rank stocks vs. their competitors. For example, higher growth than peers will score high even when the absolute growth is below the market average.

HDB   HDFC Bank   T0	Growth vs F	Peers										
HDB   HDFC Bank   T0	Ticker	Company			Eps QoQ Cl	hg. S						
UBS G Sumitom Mitsui Fini 33 1.9% 5.0% - 13.7% 7.8% 5.4% 3.8% SMFG Sumitom Mitsui Fini 33 1.9% 5.0% - 1.11% 0.7% 4.0% 4.0% C Citigroup 16 6.8% 0.0% 0.0% 5.4% 5.4% 0.5% 1.3% 3.8% 3.0% 5.0% 5.4% 5.4% 0.5% 1.3% 3.0% 5.0% 5.4% 5.4% 0.5% 1.3% 3.0% 5.0% 5.4% 5.4% 0.5% 1.3% 3.0% 5.0% 5.4% 5.4% 0.5% 1.3% 3.0% 5.0% 5.4% 5.4% 0.5% 5.4% 0.5% 1.3% 3.0% 5.0% 5.4% 5.4% 0.5% 5.4% 0.5% 1.3% 3.0% 5.0% 5.4% 5.4% 0.5% 5.4% 0	BBVA	BBVA	78	21.1%	17	7.2%	0.	.6%	22.2	%	8.3%	6.0%
SMFG   Sumitomo Mitsui Finil   33	HDB	HDFC Bank	70	-		-	20.	.2%	10.7	%	11.7%	14.6%
Company   Valuation   P/E   Forward   PEG   P/S   P/B   SY P/E Range   P/E   Trailing   P/E   Trailing   P/S   P/B   SY P/E Range   P/E   P/S	UBS	UBS Gr	49	35.0%	)	-	13.	.7%	7.8	%	5.4%	3.8%
Company   Rating vs. Peer   Pating Pating vs. Peer   Pating vs. Peer   Pating Pating vs. Peer   Pating Pating vs. Peer	SMFG	Sumitomo Mitsui Finl	33	1.9%	5	5.0%		-	1.1	%	0.7%	-4.0%
Ticker	С	Citigroup	16	6.8%	0	0.0%	-0.	.4%	5.4	%	0.5%	1.3%
Rating vs. Peerl   P/E   Trailing   Traili	Valuation v	s Peers										
C	Ticker	Company		P/E			-	S	P/B		5Y P/E	Range
UBS GF	BBVA	BBVA	95	7.0	6.	8	0.4	1.5	1.0		3.5	-
SMFG   Sumitomo Mitsui Fint   49   12.2   10.9   2.5   2.6   0.7   4.9   13.0	С	Citigroup	86	7.5	8.	9	1.0	1.2	0.5		4.5	-
HDFC Bank   16	UBS	UBS Gr	84	3.0	16.	8	0.0	2.6	1.1		1.9	40.4
Ticker   Company   Rating vs. Peel Margin   Ma	SMFG	Sumitomo Mitsui Finl	49	12.2	10.	9	2.5	2.6	0.7			13.0
Ticker   Company	HDB	HDFC Bank	16	19.0	20.	7	1.0	7.8	4.4			r
Ticker   Company	Efficiency v	rs Peers										
UBS UBS Gr		Company					5Y RO	E Ran	ge		5Y ROA	\ Range
BBVA BBVA BBVA 97 0.0% 56.7% 23.2% -1.4% 14.7% 0.0% 1.0% 1.0% 1.0% 1.0% 1.0% 1.0% 1.0	HDB	HDFC Bank	98	0.0% 6	1.1% 4	1.1%	13.5%	1	7.0%		1.8%	2.1%
C Citigroup 15 0.0% 31.1% 17.4% 5.0% 10.9% 0.5% 1.10%   SMFG Sumitomo Mitsui 4 0.0% 35.0% 21.2% 4.3% 6.9% 0.2% 0.4%    Inancial Strength vs Peers   Ticker	UBS	UBS Gr	90	0.0% 1	8.5% 84	4.6%	6.9%	3	8.3%		0.4%	2.9%
SMFG   Sumitomo Mitsui   4	BBVA	BBVA	87	0.0% 5	6.7% 23	3.2%	-1.4%	1	4.7%		0.0%	1.0%
SMFG   Sumitomo Mitisui   4	С	Citigroup	15	0.0% 3	1.1% 17	7.4%	5.0%	1	0.9%		0.5%	1.0%
Ticker   Company   Financial Str.   Rating vs. Peers   Equity   Coverage   Ratio   Intangibles %   Solvency   Ratio   of Float	SMFG	Sumitomo Mitsui	4	0.0% 3	5.0% 2°	1.2%						1
Ticker   Company   Financial Str.   Rating vs. Peers   Equity   Coverage   Ratio   Intangibles %   Ratio   of Float of Float	Financial S	trenath vs Peers										
HDB HDFC Bank 466 1.1 0.3% 24% UBS UBS Gr 40 4.3 0.5% 10% 0.5% BBVA BBVA 28 1.4 0.3% 13% 0.3% 13% 0.3% 13% 0.3% 13% 0.3% 13% 0.3% 13% 0.3% 13% 1 0.5% 13% 1 0.5% 13% 1 0.5% 13% 1 0.5% 13% 1 0.5% 13% 1 0.5% 13% 1 0.5% 13% 1 0.5% 13% 1 0.5% 13% 1 0.5% 13% 1 0.5% 13% 1 - 0.5% 13% 1 0.5% 13% 1 - 0.5% 13% 1 - 0.5% 13% 1 - 0.5% 13% 1 - 0.5% 13% 1 - 0.5% 13% 1 - 0.5% 13% 1 - 0.5% 13% 1 - 0.5% 13% 1 - 0.5% 13% 1 - 0.5% 13% 1 - 0.5% 13% 1 - 0.5% 13% 1 - 0.5% 13%								Ir	ntangibles	%		
BBVA BBVA 28 1.4 0.3% 13% - 0.5	HDB	HDFC Bank					-	-		0.3%		
SMFG   Sumitomo Mitsui Finl   27   2.3   -   -   0.3%   3%   -     C   Citigroup   5   1.5   -   -   1.0%   7%   1.7%	UBS	UBS Gr	40		4.3		-	-		0.5%	10%	0.5%
C	BBVA	BBVA	28		1.4		-	-		0.3%	13%	ó -
Dividends vs Peers         Company         Dividends Rating vs. Peer         Div. Yield Yield         TTM Yield Price Per Share         Div. Consecutive Div. Growth Years         Payout Ratio           BBVA         BBVA         33         4.9%         3.7%         \$9.28         \$0.46         1         25.5%           HDB         HDFC Bank         49         1.2%         1.2%         \$60.71         \$0.70         1         16.9%           C         Citigroup         39         4.4%         4.4%         \$47.23         \$2.08         0         32.4%           UBS         UBS Gr         28         1.9%         1.9%         \$28.68         \$0.55         1         5.6%           SMFG         Sumitomo Mitsui Finl         23         3.5%         1.7%         \$9.92         \$0.34         1         19.2%           Aomentum vs Peers           Ticker         Company         Momentum Return         Return         Return         Return         Return         Per Volatility         Price vs           BBVA         BBVA         37         16.1%         18.8%         37.7%         62.2%         67.5%         1.06         0.28         97.5%           UBS         UBS Gr         37	SMFG	Sumitomo Mitsui Finl	27		2.3		-	-		0.3%	3%	, o -
Ticker   Company   Dividends Rating vs. Peer   Per Share   Per S	С	Citigroup	5		1.5		-	-		1.0%	7%	1.7%
Rating vs. Peer   Yield   Per Share   Growth Years   Ratio	Dividends v	/s Peers										
HDB HDFC Bank 49 1.2% 1.2% \$60.71 \$0.70 1 166.9% C Citigroup 39 4.4% 4.4% \$47.23 \$2.08 0 32.4% UBS UBS Gr 28 1.9% 1.9% \$28.68 \$0.55 1 5.6% SMFG Sumitomo Mitsui Finl 23 3.5% 1.7% \$9.92 \$0.34 1 199.2% Momentum vs Peers  Ticker Company Momentum 1M 3M 6M YTD 1Y Beta Volatility Price vs Rating vs. Peer Return Return Return Return Return Return Return 1Y 1Y 1Y 52-wk High (%)  BBVA BBVA 97 16.1% 18.8% 37.7% 62.2% 67.5% 1.06 0.28 97.5% UBS UBS Gr 97 19.4% 8.9% 46.9% 57.6% 59.2% 1.19 0.30 99.8% C Citigroup 85 20.8% 15.0% 7.9% 9.2% 3.4% 1.11 0.25 88.7% SMFG Sumitomo Mitsui Finl 75 0.6% 6.9% 19.2% 26.4% 48.9% 0.68 0.29 93.8%	Ticker	Company		Div. Yield		F						
C Citigroup 39 4.4% 4.4% \$47.23 \$2.08 0 32.4% UBS UBS Gr 28 1.9% 1.9% \$28.68 \$0.55 1 5.6% SMFG Sumitomo Mitsui Finl 23 3.5% 1.7% \$9.92 \$0.34 1 19.2%   Momentum vs Peers  Ticker Company Momentum 1M 3M 6M YTD 1Y Beta 1Y 1Y 1Y 52-wk High (%)  BBVA BBVA 97 16.1% 18.8% 37.7% 62.2% 67.5% 1.06 0.28 97.5% UBS UBS Gr 97 19.4% 8.9% 46.9% 57.6% 59.2% 1.19 0.30 99.8% C Citigroup 85 20.8% 15.0% 7.9% 9.2% 3.4% 1.11 0.25 88.7% SMFG Sumitomo Mitsui Finl 75 0.6% 6.9% 19.2% 26.4% 48.9% 0.68 0.29 93.8%	BBVA	BBVA	93	4.9%	3.	7%	\$9.28		\$0.46			1 25.5%
UBS         UBS Gr         28         1.9%         1.9%         \$28.68         \$0.55         1         5.6%           SMFG         Sumitomo Mitsui Finl         23         3.5%         1.7%         \$9.92         \$0.34         1         19.2%           Momentum vs Peers         Ticker         Company         Momentum 1M Momentum Return 1Y         1Y Beta 1Y Volatility 1Y S2-wk High (%)         Price vs 52-wk High (%)           BBVA         BBVA         97         16.1%         18.8%         37.7%         62.2%         67.5%         1.06         0.28         97.5%           UBS         UBS Gr         97         19.4%         8.9%         46.9%         57.6%         59.2%         1.19         0.30         99.8%           C         Citigroup         85         20.8%         15.0%         7.9%         9.2%         3.4%         1.11         0.25         88.7%           SMFG         Sumitomo Mitsui Finl         75         0.6%         6.9%         19.2%         26.4%         48.9%         0.68         0.29         93.8%	HDB	HDFC Bank	49	1.2%	1.	2%	\$60.71		\$0.70			1 16.9%
SMFG         Sumitomo Mitsui Finl         23         3.5%         1.7%         \$9.92         \$0.34         1         19.2%           Momentum vs Peers         Ticker         Company         Momentum Rating vs. Peer         Return         Return         PTD Return         1Y Return         Beta Peurn         Volatility Price vs Seum         Price vs Seum         1Y Price vs Seum         <	С	Citigroup	39	4.4%	4.	4%	\$47.23		\$2.08			0 32.4%
Momentum vs Peers           Ticker         Company         Momentum Rating vs. Peer         1M Return         3M Return         6M Return         YTD Return         1Y Return         1Y Return         1Y 1Y 1Y         52-wk High (%)           BBVA         BBVA         97         16.1%         18.8%         37.7%         62.2%         67.5%         1.06         0.28         97.5%           UBS         UBS Gr         97         19.4%         8.9%         46.9%         57.6%         59.2%         1.19         0.30         99.8%           C         Citigroup         85         20.8%         15.0%         7.9%         9.2%         3.4%         1.11         0.25         88.7%           SMFG         Sumitomo Mitsui Finl         75         0.6%         6.9%         19.2%         26.4%         48.9%         0.68         0.29         93.8%	UBS	UBS Gr										
Ticker         Company         Momentum Rating vs. Peer         1M Return         3M Return         6M Return         YTD Return         1Y Return         Beta 1Y Volatility 1Y         Price vs 52-wk High (%)           BBVA         97         16.1%         18.8%         37.7%         62.2%         67.5%         1.06         0.28         97.5%           UBS         UBS Gr         97         19.4%         8.9%         46.9%         57.6%         59.2%         1.19         0.30         99.8%           C         Citigroup         85         20.8%         15.0%         7.9%         9.2%         3.4%         1.11         0.25         88.7%           SMFG         Sumitomo Mitsui Finl         75         0.6%         6.9%         19.2%         26.4%         48.9%         0.68         0.29         93.8%	SMFG	Sumitomo Mitsui Finl	23	3.5%	1.	7%	\$9.92		\$0.34			1 19.2%
BBVA         BBVA         97         16.1%         18.8%         37.7%         62.2%         67.5%         1.06         0.28         97.5%           UBS         UBS Gr         97         19.4%         8.9%         46.9%         57.6%         59.2%         1.19         0.30         99.8%           C         Citigroup         85         20.8%         15.0%         7.9%         9.2%         3.4%         1.11         0.25         88.7%           SMFG         Sumitomo Mitsui Finl         75         0.6%         6.9%         19.2%         26.4%         48.9%         0.68         0.29         93.8%	Momentum	vs Peers										
BBVA         BBVA         97         16.1%         18.8%         37.7%         62.2%         67.5%         1.06         0.28         97.5%           UBS         UBS Gr         97         19.4%         8.9%         46.9%         57.6%         59.2%         1.19         0.30         99.8%           C         Citigroup         85         20.8%         15.0%         7.9%         9.2%         3.4%         1.11         0.25         88.7%           SMFG         Sumitomo Mitsui Finl         75         0.6%         6.9%         19.2%         26.4%         48.9%         0.68         0.29         93.8%	Ticker	Company										
UBS         UBS Gr         97         19.4%         8.9%         46.9%         57.6%         59.2%         1.19         0.30         99.8%           C         Citigroup         85         20.8%         15.0%         7.9%         9.2%         3.4%         1.11         0.25         88.7%           SMFG         Sumitomo Mitsui Finl         75         0.6%         6.9%         19.2%         26.4%         48.9%         0.68         0.29         93.8%	BBVA	BBVA										
C         Citigroup         85         20.8%         15.0%         7.9%         9.2%         3.4%         1.11         0.25         88.7%           SMFG         Sumitomo Mitsui Finl         75         0.6%         6.9%         19.2%         26.4%         48.9%         0.68         0.29         93.8%	UBS											
SMFG Sumitomo Mitsui Finl <b>75</b> 0.6% 6.9% 19.2% 26.4% 48.9% 0.68 0.29 93.8%	С											
	SMFG											
	HDB	HDFC Bank		7.4%	-3.3%	-6.3%	-10.3%	-11.	8% 0	.56	0.23	84.6%

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## **DIVIDEND DETAIL**



CALENDAR YE	AR DIVIDEI	ND HISTORY	,	
Year	Ex-Dividend	Pay Date	Text	Amount
2023 Dividends				\$2.08
	11/03/23	11/22/23	Regular	\$0.53
	08/04/23	08/25/23	Regular	\$0.53
	04/28/23	05/26/23	Regular	\$0.51
	02/03/23	02/24/23	Regular	\$0.51
2022 Dividends				\$2.04
	11/04/22	11/23/22	Regular	\$0.51
	07/29/22	08/26/22	Regular	\$0.51
	04/29/22	05/27/22	Regular	\$0.51
	02/04/22	02/25/22	Regular	\$0.51
2021 Dividends				\$2.04
	10/29/21	11/24/21	Regular	\$0.51
	07/30/21	08/27/21	Regular	\$0.51
	04/30/21	05/28/21	Regular	\$0.51
	01/29/21	02/26/21	Regular	\$0.51
2020 Dividends				\$2.04
	10/30/20	11/25/20	Regular	\$0.51
	07/31/20	08/28/20	Regular	\$0.51
	05/01/20	05/22/20	Regular	\$0.51
	01/31/20	02/28/20	Regular	\$0.51
2019 Dividends				\$1.92
	11/01/19	11/22/19	Regular	\$0.51
	08/02/19	08/23/19	Regular	\$0.51
	05/03/19	05/24/19	Regular	\$0.45

UPCOMING DIVIDEND	
Ex-Dividend Date	11/03/23
Payment Date	11/22/23
Amount	\$0.53
Туре	Regular

DIVIDEND RATE	
Regular Dividend	\$0.53
Annual Dividend Rate	\$2.08
Annual Dividend Yield	4.4%
Trailing 12 Months Dividends	\$2.08
Trailing 12 Months Yield	4.4%

STATISTICS	
Payout Ratio	32.4%
Dividend Coverage Ratio	308.7%
Consecutive Growth Years	0
3 Year Growth Rate	1.3%
5 Year Growth Rate	3.3%
10 Year Growth Rate	48.7%

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USD in Millions	Chart	2018	2019	2020	2021	2022	TTM	CAGR
▼ Income Statement								
Revenue		74,036	75,067	75,494	71,887	75,305	78,292	1.1%
Operating Income		30,912	32,211	31,007	23,578	23,919	24,328	-4.8%
Net income		18,045	19,401	11,047	21,952	14,845	13,580	-5.6%
Earnings per share diluted	- I	\$6.69	\$8.04	\$4.73	\$10.14	\$7.11	\$6.30	-1.2%
Average shares diluted	I	2,495	2,265	2,099	2,049	1,964	1,960	-4.8%
P/E Ratio		-26.7	10.6	12.1	5.7	6.1	7.5	-8.4%
▼ Balance Sheet	_							
Cash	n.l.	188,105	193,919	309,615	262,033	342,025	253,987	6.3%
Net Property, Plant and Equipm		0	0	0	24,328	26,253	27,959	7.5%
Net Debt		76,240	99,890	-8,415	20,314	-23,323	64,939	-3.2%
Stockholders' Equity		196,220	193,242	199,442	201,972	201,189	209,503	1.3%
▼ Cash Flow								
Operating Cash Flow		36,952	-12,837	-23,488	47,090	25,069	-55,937	-
Cap Ex	-00	-3,774	-5,336	-3,446	-4,119	-5,632	-6,783	12.7%
Free Cash Flow		33,178	-18,173	-26,934	42,971	19,437	-62,720	_
Free Cash Flow per share		\$13.30	-\$8.02	-\$12.83	\$20.97	\$9.90	-\$32.00	-
▼ Profitability								
Operating Margin		41.8%	42.9%	41.1%	32.8%	31.8%	31.1%	-5.8%
Return on Assets		0.9%	0.9%	0.5%	0.9%	0.6%	0.6%	-8.8%
Return on Equity		8.5%	9.4%	5.0%	10.3%	6.8%	5.9%	-7.2%
Return on Invested Capital		8.6%	9.6%	4.6%	5.9%	7.6%	15.2%	12.3%
Dividends								
Dividends Per Share		\$1.54	\$1.92	\$2.04	\$2.04	\$2.04	\$2.08	6.3%
Dividend Yield		3.5%	2.6%	3.3%	3.4%	4.5%	4.4%	5.0%
Dividend Growth		_	24.7%	6.3%	0.0%	0.0%	2.0%	-47.6%
Dividend Coverage		4.3x	4.2x	2.3x	5.0x	3.5x	3.1x	-6.7%

VALUATION & F	PROFITABILITY	HISTOR	Υ			
Date >		TTM	1 Yr	2 Yrs.	3 Yrs.	4 Yrs.
			Ago	Ago	Ago	Ago
Price / Earnings	l <sub></sub> ,	7.5	6.0	6.4	9.6	10.4
Price / Cash Flow		-	2.8	5.9	21.0	-
Price / Book	lo	0.5	0.5	0.7	0.7	0.9
Price / Tangible B	ln	0.6	0.6	0.8	0.8	1.1
Price / Sales	L	1.2	1.3	1.8	1.5	2.4
EV / EBITDA		-	-	-	-	-
Dividend Yield	_1.1	4.4%	4.3%	3.3%	3.7%	2.7%
Shareholder Yield	ln	6.0%	8.0%	9.3%	10.6%	13.1%
Gross Margin		0.0%	0.0%	0.0%	0.0%	0.0%
Net Margin	ı.l.	17.4%	20.9%	31.9%	15.6%	25.4%
Return on Assets	LL.	0.6%	0.7%	1.0%	0.6%	1.0%
Return on Equity	Ll.	5.9%	7.2%	10.9%	5.6%	8.9%
ROIC	I	15.2%	6.0%	6.2%	5.6%	9.8%

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### **WARNINGS**

Name Severity Details

Negative Sales Growth Years Medium Number of Years: 6; Sales 1Y Chg (%): 5.4%

In the last decade this company has had several years with negative revenue growth. If the top-line sales are shrinking this company could be a value trap that looks inexpensive on some measures but never outperforms the market.

### **REPORT TIPS**

### **Metric Definitions**

Metric descriptions are available at stockrover.com/help/metrics/metric-overview

### **Quantitative Scores**

Our scores analytics is to offer our concise analysis of a stock in powerful, but easy to digest format. Each of the composite score metrics are designed to use the best available accounting practices as well as source data from SEC filings. The scores are computed for a company vs. the market as a whole.

### Fair Value

Fair value performs a forecasted discounted cash flow analysis of a company to determine the company's intrinsic value based on the expected future cash flows the company will produce. It basically determines what a company is worth based on how much cash flow it is expected to generate for you in the future, taking into account the time value of money and the predictability of those forecasted cash flows.

### <u>Peers</u>

Peer ratings are computed from raking companies in the same

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